Job Posting

Location: Washington Region – Port Orchard, WA	

Job title: Direct Sales Representative

Reports To: Regional Sales Manager

Type of Position:	**Salary:**	**Posting Period:**
Full – time, non-exempt	Base + commission, DOE	Until filled

Purpose of Position:
The Direct Sales Representative contributes to Wave Broadband's success by executing Direct Sales activities, which are in concert with Wave's company-wide objectives. This position is important to Wave Broadband's regional growth plan and will contribute to our success by executing Door to Door sales and marketing in the regional marketplace utilizing sales tactics which drive revenue, customer acquisition and retention.

Primary Responsibilities:

- Communicate current promotions and offers to all potential customers
- Track sales progress and document productivity on sales forms/ reports as provided by the company
- Ensure all required paperwork is legible, complete and submitted in a timely manner
- Seek opportunities with customers to enhance the company's image. Maintain a neat appearance, show respect and respect the customer's property
- Proficiency in interacting with customers in a polite, professional manner. Maintain an understanding and effectively communicate system prices, channels, services and packages to customers and potential customers
- Proficiency in the proper installation of Modems and Digital converters
- Understand and follow all company safety standards and practices, accident reporting procedures and applicable OSHA and National Electric Safety Code rules and regulations

Qualifications:

- High school diploma or general education degree (GED)
- Basic knowledge and aptitude of Cable Television Direct Sales or other face to face sales experience in a retail sales position, or equivalent combination of education and experience
- Valid driver's license and satisfactory driving record as determined by the Company
- While performing the duties of this job, the employee is regularly exposed to outside weather conditions. The noise level in the work environment is usually moderate

Diverse Workforce / EEO:
Wave Division Holdings (WDH) recognizes and strongly supports the benefits of a diverse workforce, and strives to provide a culture that recognizes the unique contributions of each of our employees. WDH requires a drug test, background check, employment, and education verification as conditions of employment. WDH is an equal opportunity employer and will consider all qualified candidates regardless of race, color, religion, national origin, gender, age, marital status, veteran status, and the presence of a non-job related handicap or disability, or any other legally protected status.

To Apply: Candidates may send cover letter and resume to hrmgr@wavebroadband.com
(please include the job title and location of position applied for in your email)